



HARVARD UNIVERSITY EMPLOYEES CREDIT UNION

Student Loan Repayment & Refinancing

The Credit Union Difference



Better Value

As a not-for-profit, HUECU puts members first in the form of better rates on savings and loans, lower & fewer fees, and more free services and perks.

Better Service

Credit unions consistently outperform banks in metrics of customer service and satisfaction. You have a name not just an account number here.

Better Business Model

The member controlled co-op model is always focused on operating in the best interests of our members.

Better For the Community

Your money stays local when you bank with HUECU. We give back to our community by offering financial education programs and support for local charitable organizations.

Steps To Student Loan Repayment

1

Your Student Loans

Understand what types of loans you have.

2

Repayment Options

Know what your repayment options are.

3

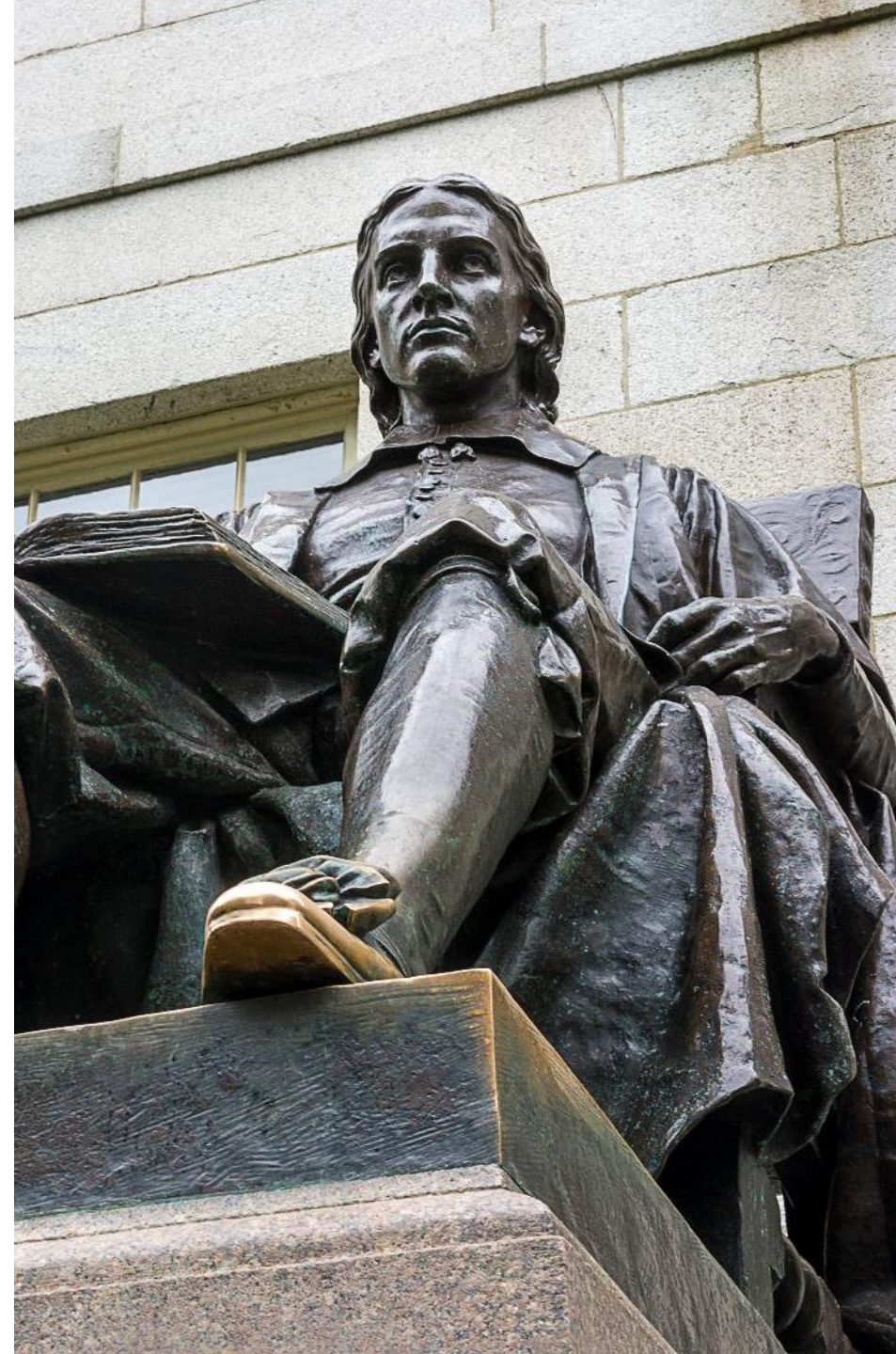
Research

Research your federal forgiveness and discharge options.

4

Refinancing Options

Consider if refinancing is an option for you.





STEP 1

Understand your loans.

Types of Student Loans

1

Federal

Direct subsidized and unsubsidized, Perkins and PLUS (parent and graduate).

2

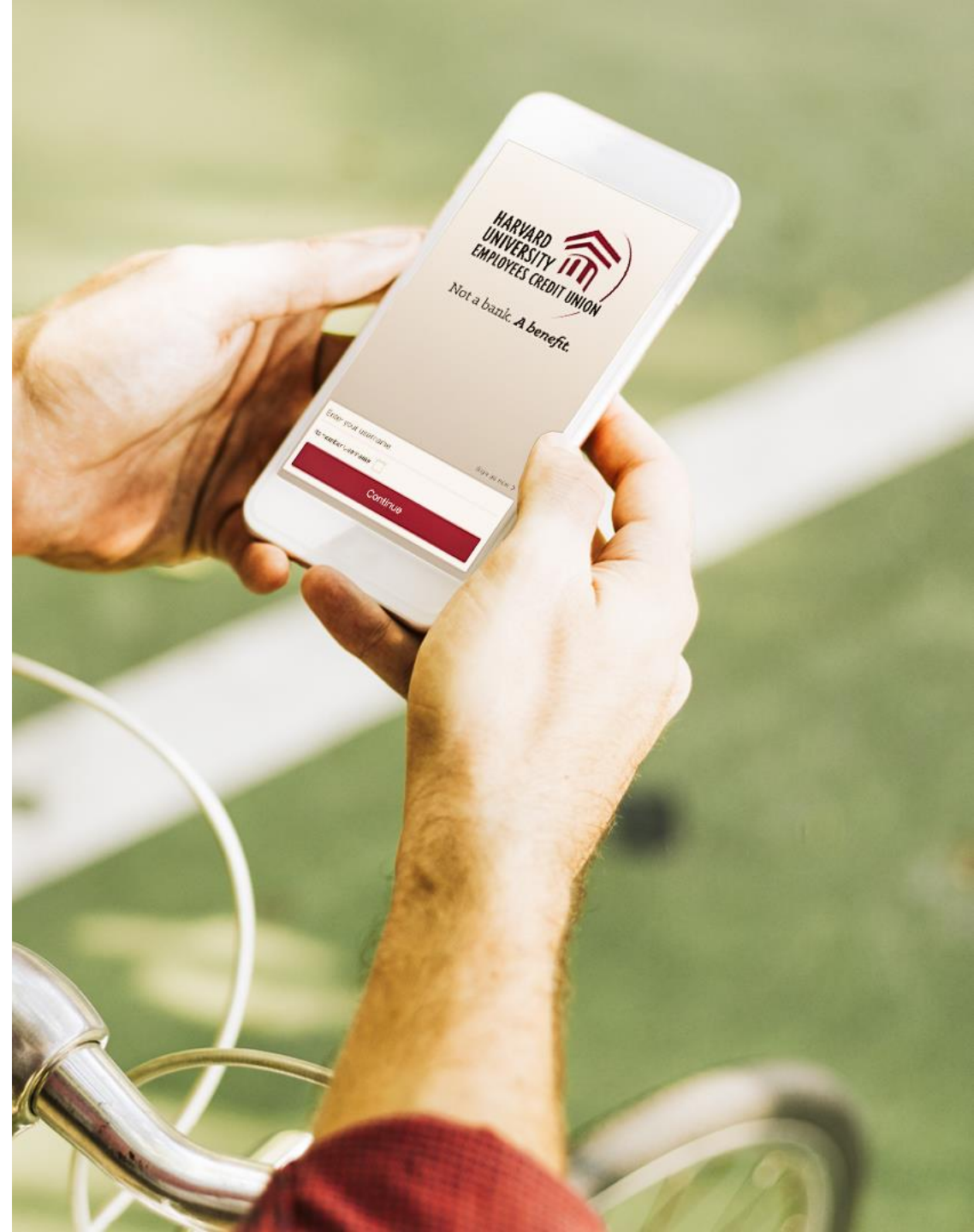
State

Varies by state.

3

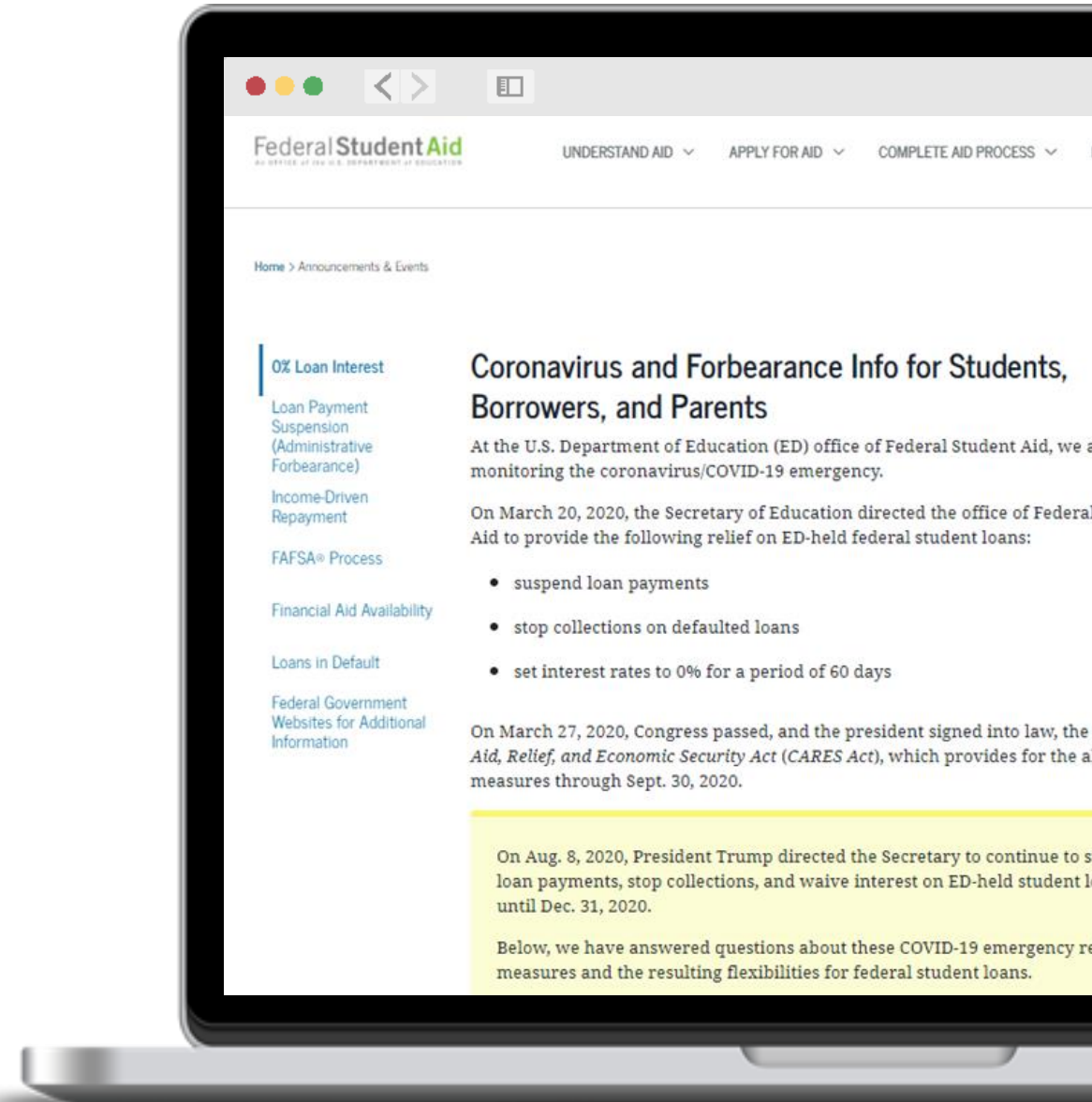
Private

Offered by credit unions, banks, universities/schools and private companies.



STUDENTAID.GOV

studentaid.gov/announcements-events/coronavirus



Federal Direct Subsidized and Unsubsidized **Loans**

Formerly Stafford Loans

Federal loans have changed, you might see Stafford or Direct Loans.

No Credit Check

The student is borrower, no credit check required.

Subsidized

Subsidized loans are only available to undergraduates.



Deferment

You can defer while enrolled at least half-time.

Grace Period

After graduating you have a 6 month grace period before payments start.

Rates

Your rates are based off when you borrowed the loan.

Federal Plus & Graduate Plus **Loan**

	PLUS	GRADUATE PLUS
BORROWER	Parent (student must complete FAFSA)	Student
GRACE PERIOD	None, but can request deferment	6 months
INTEREST RATE	Varies, depending on when loan was disbursed	
LENDER	Department of Education	

Private Student Loans



Lender Options

Borrowed through bank, credit union, private company.



Terms Vary Based On Lender

You can shop around for interest rates. Grace periods may differ from lender to lender as well as repayment terms.



Potential Benefits

Co-signer release options. Interest Rate reduction with auto-pay.

Know The Details



AMOUNTS



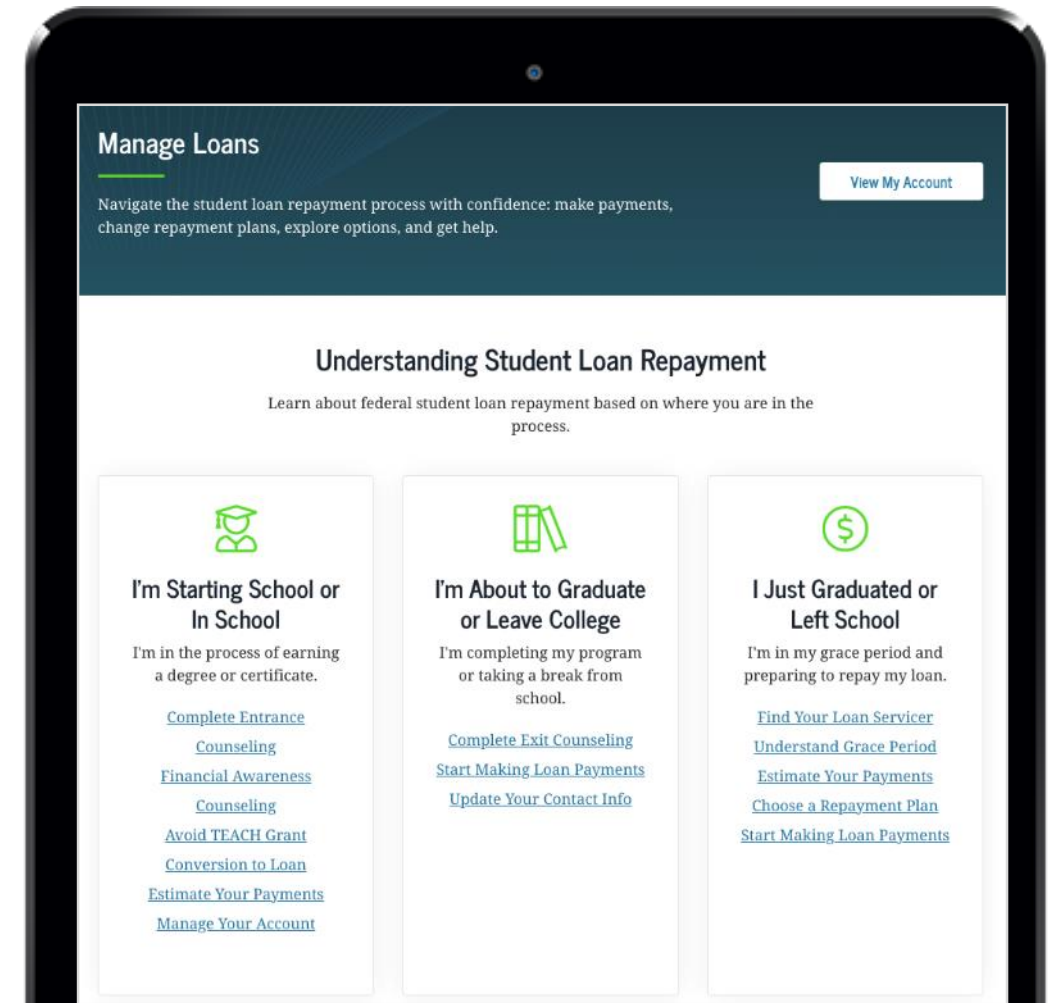
RATES



TERMS

More information on Federal Loans

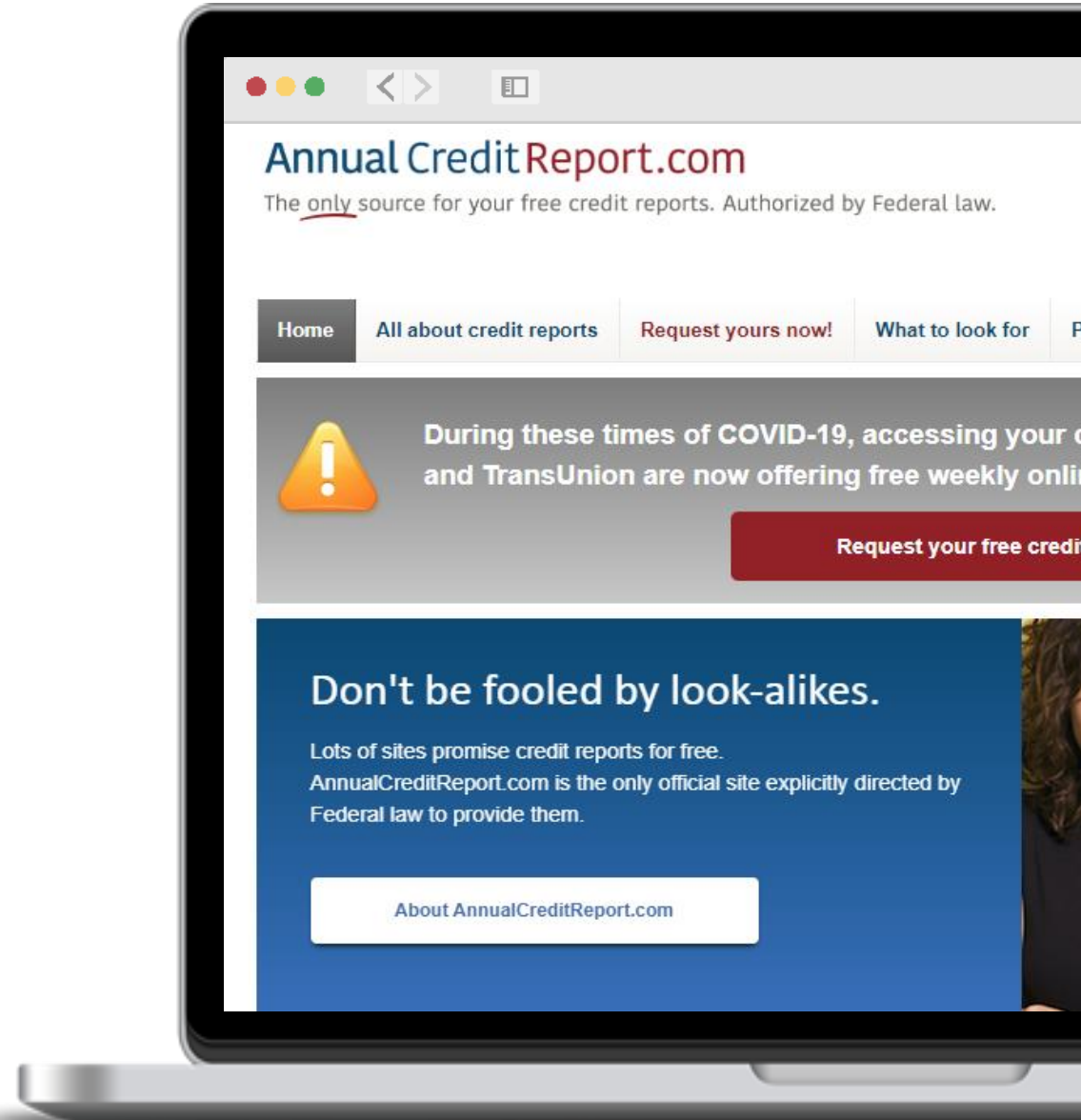
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Free Credit Report

Receive a free weekly copy of report from each of 3 bureaus until April 2022.

ANNUALCREDITREPORT.COM





STEP 2

Know Your
Repayment Options

Federal Repayment Options



Basic Repayment Plans

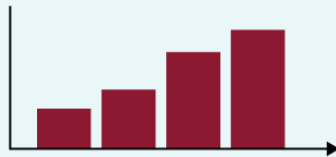
Traditional plans for paying off federal student loans.



STANDARD

10

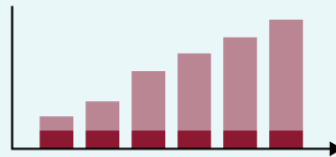
YEARS



GRADUATED

10

YEARS



EXTENDED

25

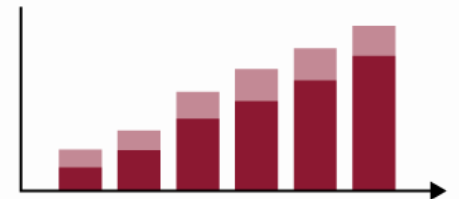
YEARS



Income-Driven Plans

Plans that are sensitive to post-grad income.

- ✓ INCOME-BASED
- ✓ PAY AS YOU EARN
- ✓ INCOME-CONTINGENT
- ✓ REVISED AS YOU EARN
- ✓ INCOME-SENSITIVE

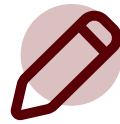


20-25

YEARS

Deferment and Forbearance

Contact your federal and private loan servicer if you are unable to make payments. There are options to help you.



Federal Deferment

Allows you to pause payments under certain conditions such as enrolled at least half-time in school.



Forbearance

If you don't qualify for deferment, allows you to temporarily postpone repayment.

What Happens If I Missed **Payments?**



Future Borrowing

May affect ability to borrow future federal loans.



Higher Bills

It may increase the amount you need to repay.



Credit Score

Negatively impacts credit report.



Government Intervention

Government may garnish wages, tax refunds, social security benefits and other income.



STEP 3

Research Your Federal Forgiveness
and Discharge Options

Forgiveness & Discharge Options

studentaid.gov/manage-loans/forgiveness-cancellation

- ✓ Closed School Discharge
- ✓ Teacher Loan Forgiveness
- ✓ Perkins Loan Cancellation and Discharge
- ✓ Total and Permanent Disability Discharge
- ✓ Discharge Due To Death
- ✓ Unpaid Refund Discharge
- ✓ Borrower Defense Discharge



Public Service Loan Forgiveness (PSLF)

studentaid.gov/manage-loans/forgiveness-cancellation/public-service



Monthly Payments

Forgives remaining balance on Direct Loans after you have made **120 qualifying** monthly payments.



Repayment Plan

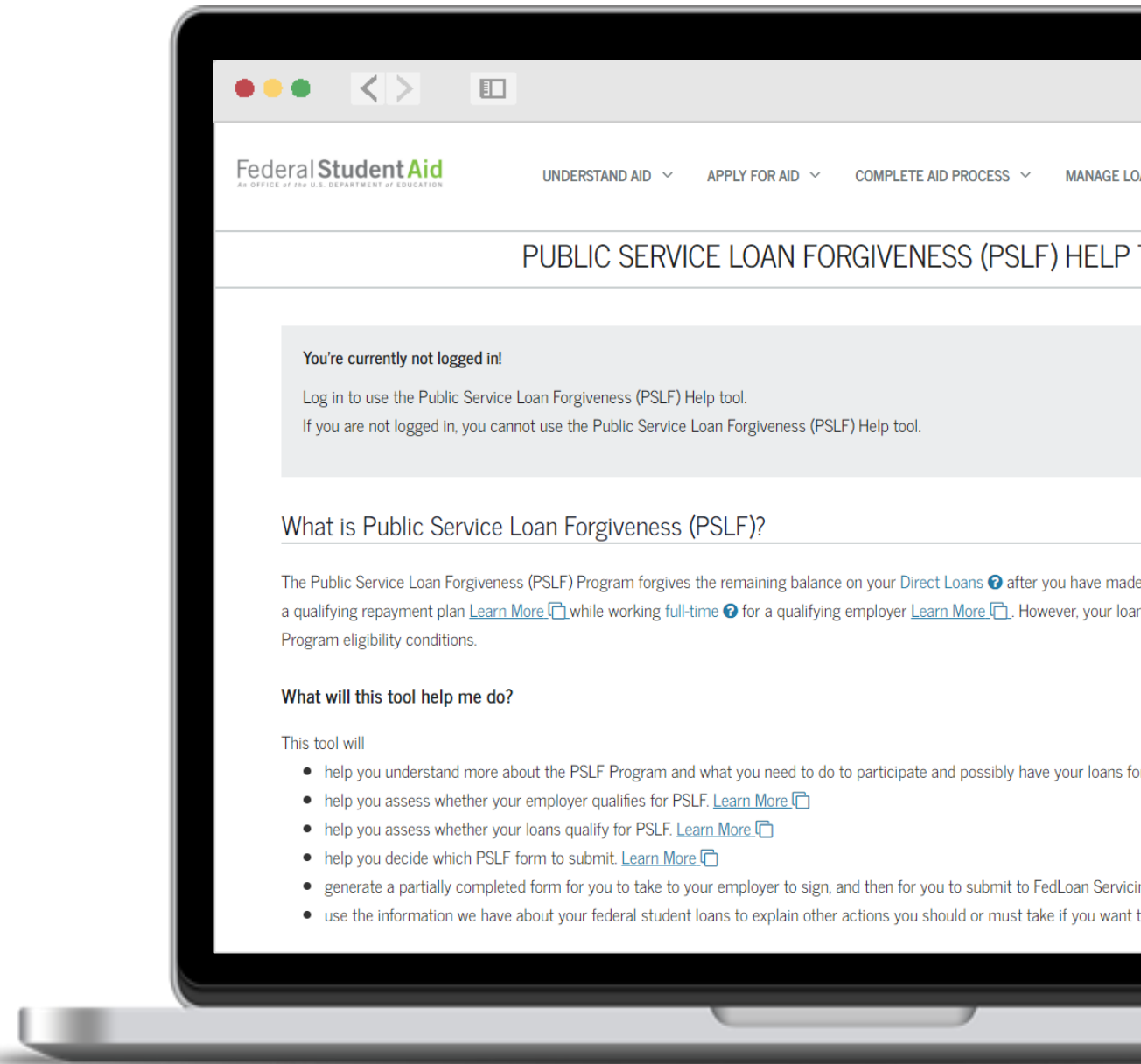
Forgiveness is only granted under a **qualifying repayment** plan.



Full-Time Employer

You must be **working full-time** for a **qualifying employer**.

STUDENTAID.GOV/PSLF



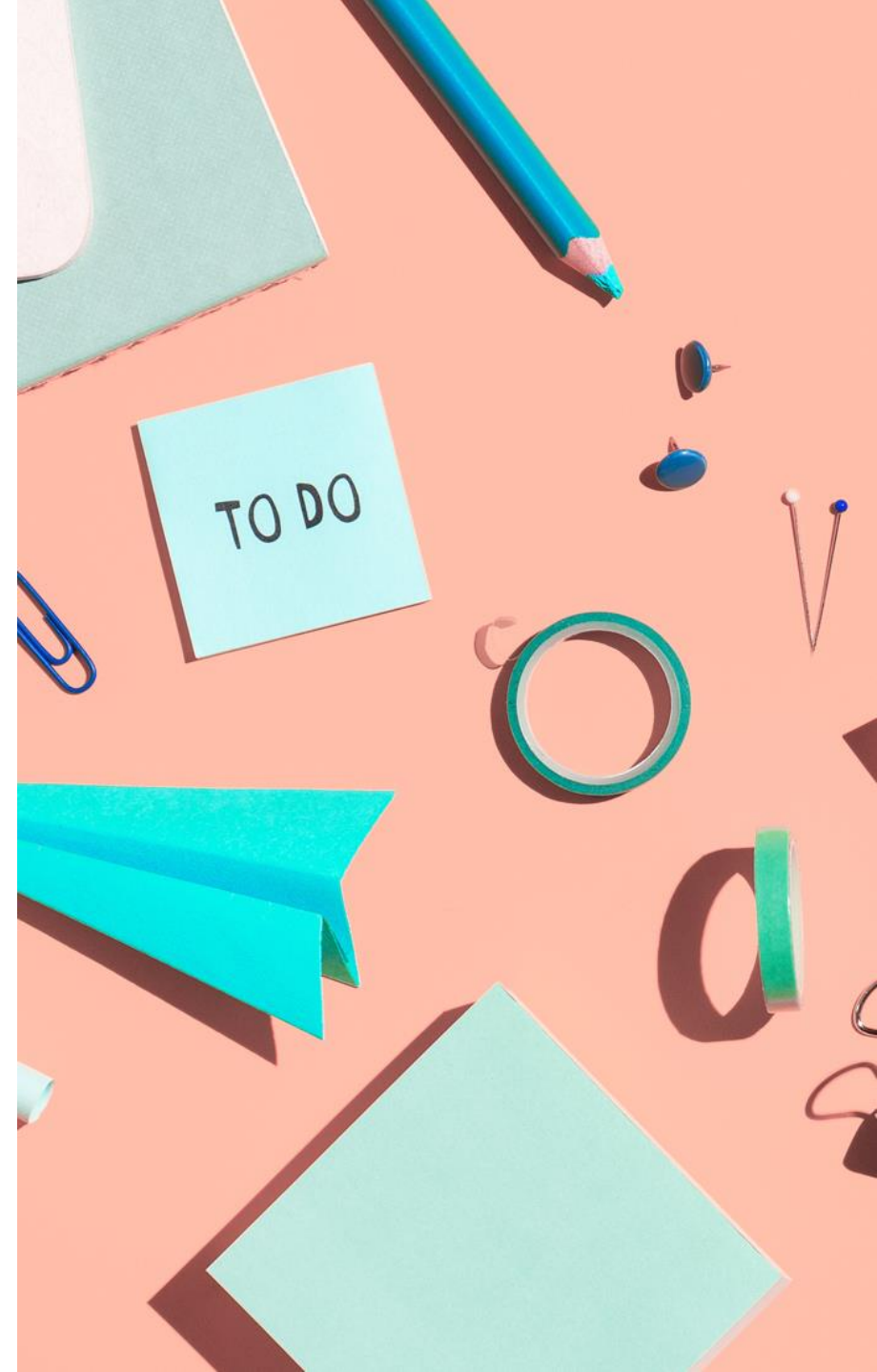
What is Refinancing?

A new loan that combines private and/or federal loans into one new loan.

BENEFITS OF REFINANCING

- ✓ May lower your monthly payment
- ✓ One monthly bill and one interest rate
- ✓ Typically, no application fee and no prepayment penalties

Federal Consolidation is different from private refinancing.



What to Consider Before Refinancing

**Some lenders offer interest rate discounts for automatic loan payments.*



Interest Rate

Based off credit score.



Benefits

May lose benefits associated
with original loans.



Repayment Term

Typically begins right away.



GreenPath

GreenPath Financial Wellness offers free credit, budget and COVID-19 counseling.

HUECU.ORG/GREENPATH

Repayment Strategy

	AMOUNT	INTEREST RATE	MONTHLY PAYMENT	LOAN TERM (MONTH)	TOTAL INTEREST PAID
CURRENT LOAN	\$40,000	8.5%	\$552	103 (8.6 years)	\$16,314*
NEW RATE & TERM	\$40,000	5.5%	\$434	120 (10 years)	\$12,093
NEW RATE & ORIGINAL PAYMENT	\$40,000	5.5%	\$552	89 (7.4 years)	\$8,726
NEW RATE & INCREASED PAYMENT	\$40,000	5.5%	\$575	84 (7 years)	\$8,280

**Does not include interest you previously paid*

...federal loans, repayment and forgiveness options available.
...monthly payment amount to determine the total interest you will pay and your remaining
...monthly payment can save you interest and time.

INTEREST RATE		MONTHLY PAYMENT	INTEREST PAID	REMAINING PAYMENTS
FIXED	VARIABLE OR HYBRID			
Fixed		\$100	\$2,963	130
Fixed		\$150	\$1,740	79

...ntaid.gov/publicservice
...lization www.studentaid.gov
...student loan interest deduction. Some

...og | 617.495.4460

STUDENT LOAN REPAYMENT

1 KNOW YOUR STUDENT LOANS

- THE NATIONAL STUDENT LOAN DATA SYSTEM (NSLDS)
 - Will give you details of your federal loans, including servicer information. www.nsls.ed.gov
- ANNUAL CREDIT REPORT
 - Private, state and federal student loans reported under your credit history will be on your credit report, including any loans you cosigned. www.annualcreditreport.com
- FEDERAL LOANS
 - The U.S. Department of Education website explains the types of federal loans, repayment and forgiveness options available. www.studentaid.gov

2 CALCULATE YOUR LOAN COST

Use your loan balance, interest rate and monthly payment amount to determine the total interest you will pay and your remaining months in repayment. Increasing your monthly payment, can save you interest and time.

STUDENT LOAN		BORROWER(S)	AMOUNT OWED	INTEREST RATE	FIXED, VARIABLE OR HYBRID	MONTHLY PAYMENT	INTEREST PAID	REMAINING PAYMENTS
Loan A								
Loan A - increased monthly payment	Student	Student	\$10,000	5.0%	Fixed	\$100	\$2,963	130
	Student	Student	\$10,000	5.0%	Fixed	\$150	\$1,740	79

3 COMPARE REPAYMENT STRATEGIES

- PUBLIC SERVICE FORGIVENESS
 - Some borrowers may qualify to have their federal loans forgiven. www.studentaid.gov/publicservice
- FEDERAL CONSOLIDATION
 - Estimate your federal loan repayment options, and learn more about federal consolidation. www.studentaid.gov
- FEDERAL EDUCATION CREDITS OR DEDUCTIONS
 - Some borrowers may be eligible for federal educational credits or deductions, such as the student loan interest deduction. Some states may offer state specific educational deductions or credits. www.irs.gov
- REFINANCE WITH HUECU
 - Depending on your current interest rate and term, refinancing may save you money (interest) and time. www.huecu.org/student-loans



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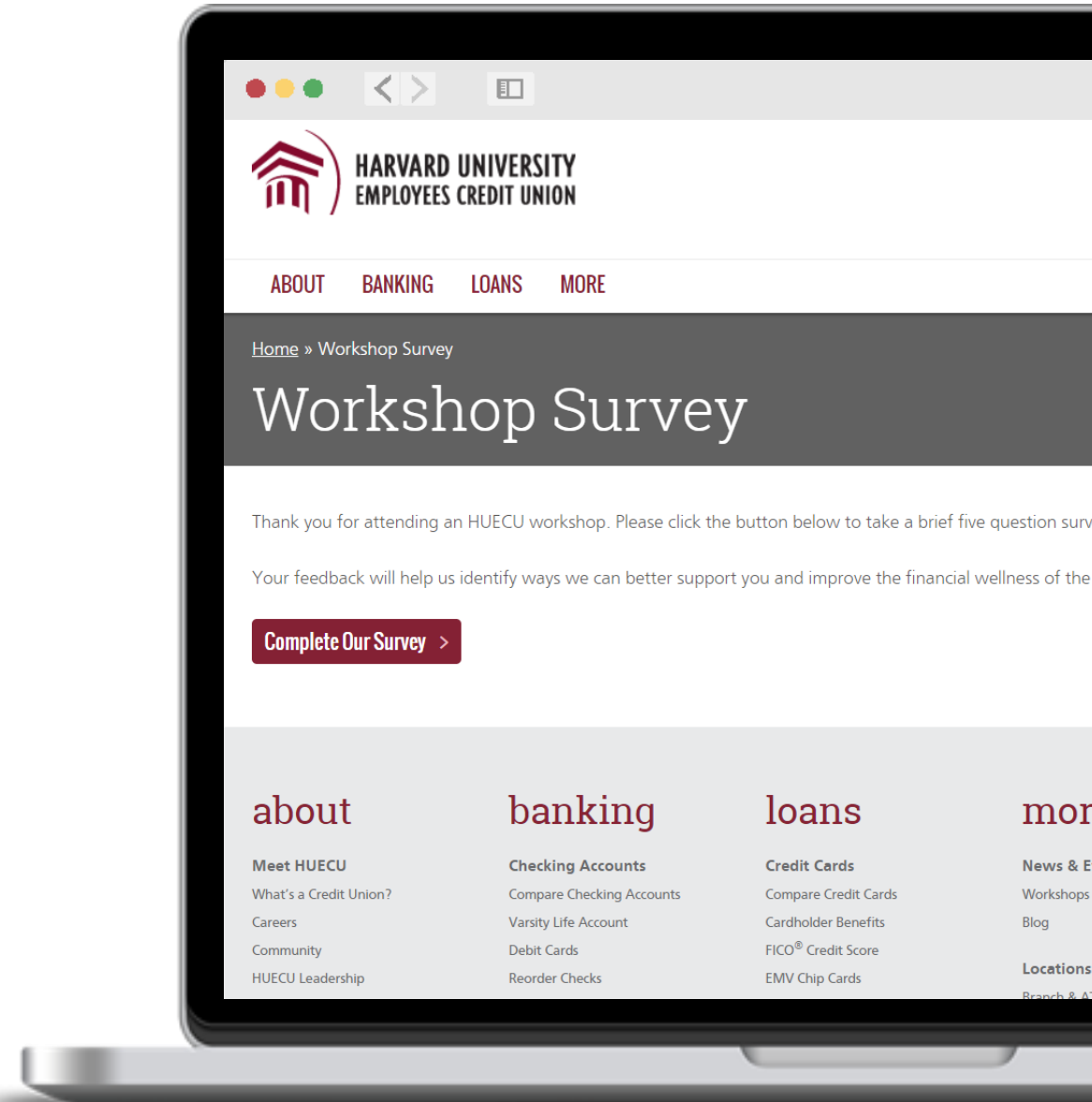
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- FEDERAL CONSOLIDATION
 - Estimate your federal loan rep
- FEDERAL EDUCATION CREDITS
 - Some bor



Survey Says

Be sure to let us know what you thought of this webinar in our online survey.

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Next Steps

1

Do Your Homework

Complete your student loan repayment chart.

2

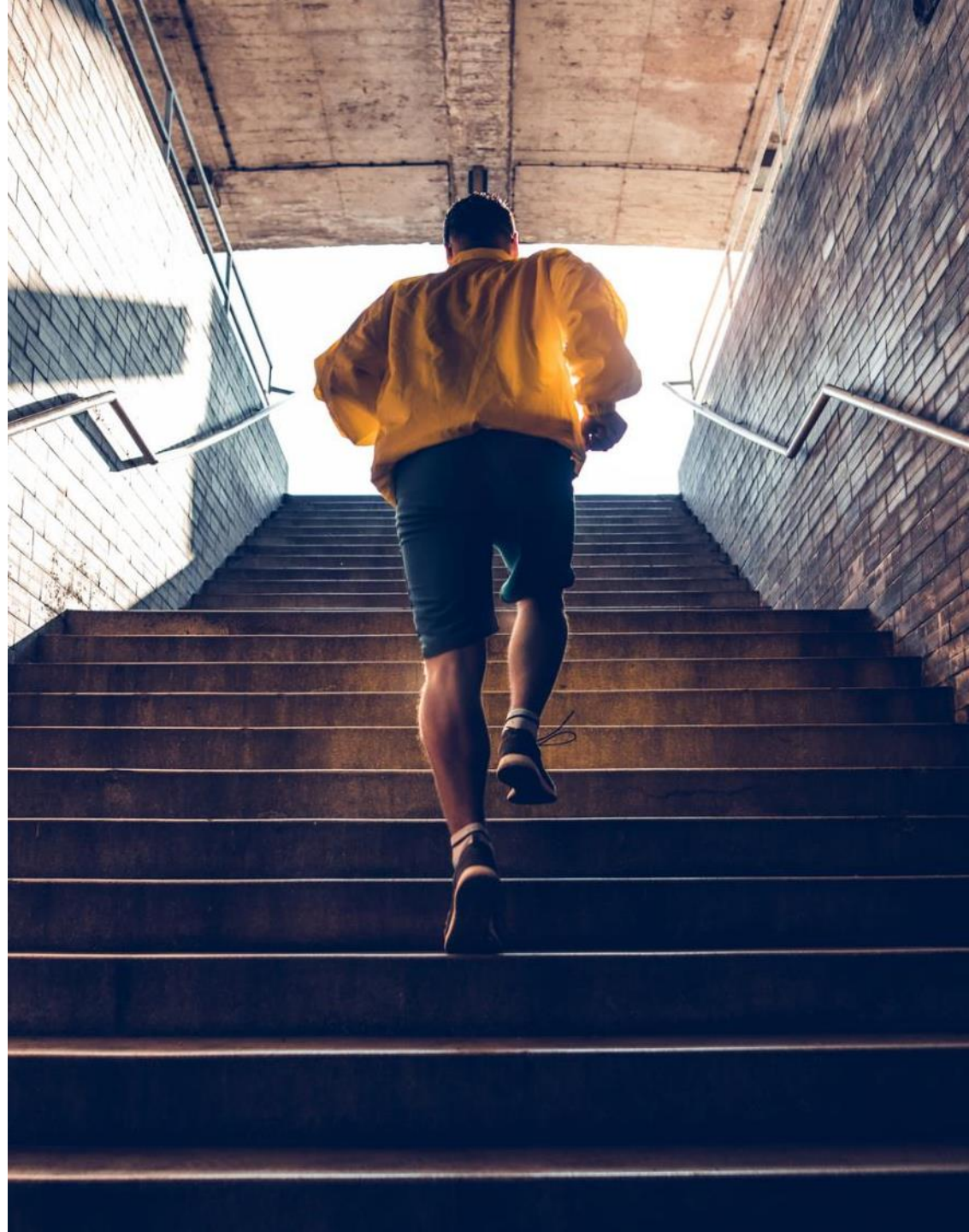
Research

Research loan forgiveness options.

3

Crunch The Numbers

Calculate refinancing savings.



Disclaimer

This presentation is a general overview of principles you may want to consider. Only you can decide what is best for you. This presentation is educational in nature and is not intended to be, and should not be construed as tax, legal or investment advice. You should always consult a certified advisor for advice on your specific situation. The examples used in this presentation are for illustrative purposes only.

Keep in Touch



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